

## Questions and Answers

### RE-Bid 071421WA Auditing Cloud-based Software Application

1. This looks to be the same as RFP # 060721WA that you issued last month. Is that the case?

**Answer:** This is a re-bid of the Auditing Cloud-Based Software Application

2. Shelby County already has our Audit Cloud Based Software (AuditBond) - what is the reason for this RFP?

**Answer:** Audit management decided to see what is currently on the market.

3. Are they dis-satisfied with the product?

**Answer:** Audit management's decision to issue the RFP has nothing to do with its satisfaction level with the current Highbond application.

4. Is it not meeting the needs?

**Answer:** The Highbond software currently does what we purchased it to do.

5. Does it come down to cost?

**Answer:** No.

6. Are they wanting to change requirements and user counts?

**Answer:** Yes, audit management wants to see new innovations and capabilities with auditing software. User accounts have nothing to do with audit management's decision to issue the RFP.

7. Because you already have the product this is considered a renewal –

**Answer:** No, this is not a renewal–

8. If user counts differ then we can look at adding or changing those requirements but to do a complete new RFP I can't engage the needed resources to complete this.

**Answer:** It is the vendor's choice not to respond to an invitation to bid.

9. The renewal went through last year without this massive requirement so without additional clarification as to the below questions I can't respond to the RFP.

**Answer:** It is the vendor's choice to respond / or not to respond to an invitation to bid.

10. After reviewing the Re-Bid #071921WA, our team is wondering if we can use our original submission delivered according to the June 7th deadline (RFP# 060721WA)?

**Answer:** You can use the same proposal; however, you will need to send a new proposal package for submission in response to the requirements of the new RFP 071921WA.

11. Can you please apply all our previously submitted forms to this RFP? There doesn't appear to be any material changes in the requests/requirements so our materials still apply.

**Answer:** see response to question #9